

NEWS & VIEWS

The Pacific NW Heating & Cooling Association
Serving Oregon & SW Washington



P.O. Box 1949 Vancouver, WA.
98668
360-834-3805
dan@oracca.org

Thursday November 2nd ORACCA meeting is Live & Virtual, 11:30AM

The November meeting will be held at NWCOC. Eric Falk with the Energy Trust of Oregon who will present the latest ETO programs and incentives for single family & small multi-family units. Eric will also explain qualifications and process to required claim incentives.

Join Zoom Meeting

<https://us06web.zoom.us/j/9793647363>

Meeting ID: 979 364 7363

One tap mobile

+16699006833,,9793647363# US
(San Jose)

+16892781000,,9793647363# US

Dial by your location

• +1 669 900 6833 US (San Jose)

• +1 689 278 1000 US

• +1 719 359 4580 US

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They're Back!!! Real Incentives for HVAC for single & small multi-family units.

Eric Falk is Senior Account Manager at Energy Trust of Oregon's Residential Retrofit Program. He has been with ETO for 11 years and is an expert in the field. He will share with us the new incentive levels that in some cases have more than doubled and have increased somewhat across the board for 2024. Eric will go over which units and systems are affected, what the efficiency requirements, contractor eligibility, new form availability and the proper way to fill out forms to claim incentives. He will be there to answer any and all questions to these changes. We look forward to seeing you at the Northwest college of Construction. As always it is a lunch meeting. Bring your appetite.


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UPCOMING!

**ORACCA Meeting
Nov. 2nd, 2023
NWCOC
In-Person
&
Virtual
11:30AM**



Dont miss this upcoming framing event from BDR!

Becoming a new manager is a challenge that requires new skills, new learning, and a new approach. Simply promoting your top-performing technician, installer; or salesperson without training will not get the job done and only sets the employee up to fail.

In BDR's Creating the Next Generation of Company Managers live virtual training event, your new and existing managers will discover how to transition from being an employee to succeeding in a management role.

In this two-day training class, business owners and managers will learn:

1. New skills for time management, delegation, and prioritization, leading to efficiently completing tasks and saving time.
2. Strategies to both manage and mentor direct reports.
3. How to understand the company Profit & Loss statement as well as how to calculate breakeven and Gross Profit Per Man Day.
4. Difference between being an employee vs. a manager, and how their role shifts.

Learn more and register for this event [HERE](#)-

<https://www.bdrco.com/event/creating-the-next-generation-of-company-managers/>

Want to see more upcoming training events that your team would benefit from? Check out the upcoming events page on the BDR website!

<https://www.bdrco.com/upcoming-bdr-events/>

SEPTEMBER 2023 | ISSUE 4



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TRAINING/ TESTING

On-Demand Training /Testing. This means the tests are scheduled with both your availability and that of the the Proctor in mind. Once you feel comfortable to take the test, a date and place are set up through the ORACCA office.

Call 360-824-3805 for information.

These on demand trainng/testing sessions include the following:

EPA 608 CFC Training/Test - Now Available!

NATE Training/Test Core, Gas Heat and Heat Pump

**Brazing Certification Test,
Brazing Test to be conducted on October, 13th, 2023**

The wirtten retest is available on-line for those needing to retake just the written portion of the test. Use this link to access via the website. <https://oracca.org/on-line-brazing-re-test-signup/>

You cn also register by contacting the ORACCA office for a form. 360-834-3805

Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dan@oracca.org

Planning Ahead!

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SEC-TREASURER

Loren Watts
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EDUCATION/AP- PRENTICESHIP TRADE SHOW/ PROMOTION

Upcoming ORACCA Events for 2023

- **January 12th - Hybrid Meeting - Consolidation & Family Succession**
NWCollege of Construction (NWCOC)
- **February 2nd - Hybrid Meeting - Tools for A2L, Rep Tabletop**
Mar-Hy Distributors
- **March 2nd- Hybrid Meeting - Utility Update - NWCOC**
- **March 17th - Brazing Test, Location MarHy Distributors**
- **April 6th - Hybrid Meeting - ETO Updates - NWCOC**
- **May 4th - Hybrid Meeting Codes & Women in HVAC, NWCOC**
- **May 13th - Shoot Out - Canby Rod & Gun Club**
- **June 1st - Hybrid Meeting BrazingTechnologies - at NWCOC**
- **June 16th - Brazing Test, Location PCC , Swan Island**
- **July 10 - Golf Tournament - Glendoveer Golf Course It is on!!**
- **August - No Meeting**
- **Sept. 14 - Hybrid Meeting BDR Presentation, at NWCOC**
- **October 5th - Hybrid Meeting TBD-, at NWCOC**
- **October 13th- Brazing Test, Location PCC , MarHy**
- **Nov. 2nd- Hybrid Meeting TBD- , at NWCOC**
- **Dec. 7th - Meet at Lennox. Happy Holidays**
- **Dec. 15th - Brazing Test, Location PCC , Swan Island**

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ORACCA

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Vancouver, WA. 98668
360-834-3805

ORACCA
November 2nd @NWCOC
In-Person & Virtual

TO:

Not a member? We'd love to serve you, too.

For additional information visit www.oracca.org or call 360-834-3805. Email dan@oracca.org