

# NEWS & VIEWS

The Pacific NW Heating & Cooling Association  
Serving Oregon & SW Washington



P.O. Box 1949 Vancouver, WA.  
98668  
360-834-3805  
dan@oracca.org

**Thursday, Feb. 8th**  
**ORACCA Meeting**  
**Utility Programs for 2024**  
**Live @ NWCOC**  
**11:30AM**

The February meeting will feature representatives of Northwest Natural, Portland General Electric, Trade Ally Network NW (Bonneville Power Administration), and Comfort Ready Home.

This will be live at Northwest College of Construction and virtually via zoom

Join Zoom Meeting

<https://us06web.zoom.us/j/9793647363>

Meeting ID: 979 364 7363

One tap mobile

+16699006833,,9793647363# US  
(San Jose)

+16892781000,,9793647363# US

Dial by your location

- +1 669 900 6833 US (San Jose)
- +1 689 278 1000 US
- +1 719 359 4580 US
- +1 253 205 0468 US

## Do You Know What Is Available To You & Your Customers?

This is your chance to find out what programs are still in effect and what is new for 2024. Plus a look at the changing landscape of our industry where it is heading and the impact it will have on contractors and homeowners.

Nina Carlson will be presenting facts and analysis of our energy system for NW Natural.

John Heflin will rollout current and new offerings from Comfort Ready Home.

Trade Ally Network NW will be presented by the new kid on the block Lindsey Axberg you'll remember her as the manager at Geary Pacific. Portland General Electric's presenter has yet to be announced.

### Elite Platinum Corporate Partners



**NW Natural**

### Elite Gold Corporate Partners

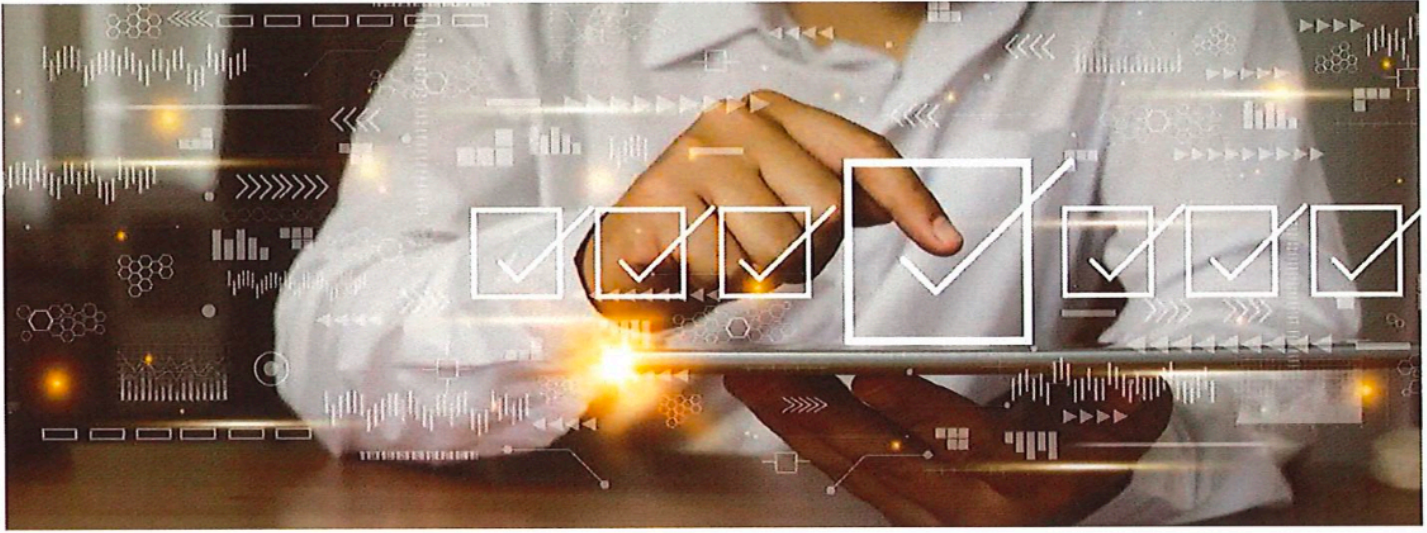


## MARK YOUR CALENDARS!

**March 7th at  
Mar-Hy Distributors**

**Code Official  
Contractor  
Conference!!!**





Creating New Year's resolutions in the beginning of the new year is a great tradition, but have you considered making them for your business? Consider these ideas to help you get started on the right foot in 2024:

## Take Steps to Help Retain Your Most Valuable Employees

Consider what incentives you have or could consider offering. A tax-qualified retirement plan, like a SEP or SIMPLE-IRA, or a Private Bonus plan, under which the company provides periodic bonuses to select employees, could motivate your valued employees to stay with your business.

## Protect Against the Loss of a Key Employee

The death of a **key employee** could be catastrophic to a business, and the loss of expertise, as well as the cost to hire and train a replacement, could be significant. **Life insurance coverage on key employees** can be beneficial by providing funds to help cover unforeseen costs and keep your business running.

## Evaluate Succession Plans

Do you have a **business succession** plan in place? If so, are the documents up to date? Buy-sell agreements and funding should be reviewed periodically to ensure they still reflect the wishes of the owners. If you don't have a succession plan in place yet, make it a resolution to get that done this year — your family and co-owners will thank you for it!



**NW Natural**  
2024 Platinum Sponsor



2024 Platinum Sponsor



2024 Gold Sponsor



Johnson Air Products  
2220 SE Ninth  
Ave. Portland, OR.  
97214  
503-234-5071

<http://www.johnsonair.com>

## TRAINING/ TESTING

*On-Demand Training /Testing. This means the tests are scheduled with both your availability and that of the the Proctor in mind. Once you feel comfortable to take the test, a date and place are set up through the ORACCA office.*

*Call 360-824-3805 for information.*

*These on demand trainng/testing sessions include the following:*

**EPA 608 CFC Training/Test - Now Available!**

**NATE Training/Test Core, Gas Heat and Heat Pump**

**Brazing Certification Test,  
Brazing Test to be conducted on March 15th, 2024**

The wirtten retest is available on-line for those needing to retake just the written portion of the test. Use this link to access via the website. <https://oracca.org/on-line-brazing-re-test-signup/>

You cn also register by contacting the ORACCA office for a form. 360-834-3805

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dan@oracca.org](mailto:dan@oracca.org)



# Planning Ahead!

## PRESIDENT

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## VICE-PRESIDENT

Dan Pfau  
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## SEC-TREASURER

Loren Watts  
Watts Heating  
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## EDUCATION/AP- PRENTICESHIP TRADE SHOW/ PROMOTION

## Upcoming ORACCA Events for 2024

- January 11th - Hybrid Meeting - ODE Understanding SB1536 NW College of Construction (NWCOC)
- February 8th - Hybrid Meeting - Utilities Update at NWCOC
- March 7th - Hybrid Meeting - Codes with Officials - Marty Dist.
- **March 15th - Brazing Test, Location MarHy Distributors**
- April 4th - Hybrid Meeting - ETO Updates & ODOE Updates at NWCOC
- May 2nd - Hybrid Meeting Contractor Roundtable at NWCOC
- **May 18th - Shoot Out - Canby Rod & Gun Club**
- June 5th - Hybrid Meeting Brazing Technologies NWCOC
- **June 14th - Brazing Test, Location PCC, Swan Island**
- **July 15th - Golf Tournament - Glendoveer Golf Course**
- August - No Meeting
- Sept. 14 - Hybrid Meeting TBD, at NWCOC
- October 3rd - Hybrid Meeting TBD, at NWCOC
- **October 11th - Brazing Test, Location PCC, Swan Island**
- Nov. 7th - Hybrid Meeting TBD, at NWCOC
- Dec. 5th - Meet at Lennox. Happy Holidays
- **Dec. 15th - Brazing Test, Location PCC, Swan Island**

## BOARD OF

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Fax: 503/914-1999

## ORACCA

Oregon Air Conditioning Contractors of  
America P.O. Box 1949  
Vancouver, WA. 98668  
360-834-3805



TO:

ORACCA  
February 8th, 2024  
@NWCOC  
Live & in Person

Not a member? We'd love to serve you, too.

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dan@oracca.org](mailto:dan@oracca.org)