

# NEWS & VIEWS

The Pacific NW Heating & Cooling Association  
Serving Oregon & SW Washington



P.O. Box 1949 Vancouver, WA.  
98668  
360-834-3805  
dan@oracca.org

**Thursday, Apr. 4th**  
**ORACCA Meeting**  
**Martin Medeiros Attorney At Law**  
**Live & Virtual @ NWCOC**  
**11:30AM**

The April meeting will be a presentation and QnA session about the business cycle of HVAC companies and legal ramifications during each cycle. The meeting will be live at the NW College of Construction and virtually via the zoom link below!

Join Zoom Meeting

<https://us06web.zoom.us/j/9793647363>

Meeting ID: 979 364 7363

One tap mobile

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(San Jose)

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**This is a game  
changer, no mat-  
ter the age of your  
business!**

Martin Medeiros is an Attorney at Law and a Shareholder in Buckley Law p.c. specializing in small businesses with a focus on HVAC companies.

Martin's presentation will cover issues such as filing of articles, corporate transparency, licensing, bonding and insurance, employee contracts, business plans, funding, service contracts, asset acquisition, lien filing, wage and hour compliance (new overtime regulations), employee and contractor issues, diversification, debt restructuring, exit strategies, succession and much more. Please plan to join us for what will be a very informative session!!!

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**NW Natural**

**MARK YOUR  
CALENDARS!**

**ORACCA Meeting  
April 4th at  
NWCOC**

**Business Life  
Cycles with  
Martin Medeiros**



Better business. Better buildings.



# Keynote Speakers

*April 18th-19th, 2024*



Allison Bailes is the author of a bestselling book on residential building science (*A House Needs to Breathe... Or Does It?*) and the founder of Energy Vanguard, a building science firm and BPI Test Center located in Decatur, Georgia. The company's focus is on residential HVAC design, consulting, and training. Dr. Bailes has a PhD in physics from the University of Florida and has been involved with the field of building science since 2001, when he built a high-performance home out of structural insulated panels.



Mark LaLiberte is the co-founder and president of Construction Instruction. He has dedicated over 30 years to the building industry. Through his lectures, site assistance, Building Better Homes video series and his mobile App, he provides builders, architects and manufacturers with an in-depth look at the current and future state of housing. His work has earned him a Lifetime Achievement Award from the Energy and Environmental Building Alliance (EEBA), where he developed the highly acclaimed Houses that Work lecture series. The HTW Series has been delivered for over 16 years by the CI team in 100's of North American cities.

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## TRAINING/ TESTING

*On-Demand Training /Testing. This means the tests are scheduled with both your availability and that of the Proctor in mind. Once you feel comfortable to take the test, a date and place are set up through the ORACCA office.*

*Call 360-824-3805 for information.*

*These on demand training/testing sessions include the following:*

**EPA 608 CFC Training/Test - Now Available!**

**NATE Training/Test Core, Gas Heat and Heat Pump**

**Brazing Certification Test,  
Brazing Test to be conducted on March 15th, 2024**

The written retest is available on-line for those needing to retake just the written portion of the test. Use this link to access via the website. <https://oracca.org/on-line-brazing-re-test-signup/>

You can also register by contacting the ORACCA office for a form. 360-834-3805

**Not a member? We'd love to serve you, too.**

For additional information visit [www.oracca.org](http://www.oracca.org) or call 360-834-3805. Email [dan@oracca.org](mailto:dan@oracca.org)

# Planning Ahead!

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(360) 834-3805

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Loren Watts  
Watts Heating  
(360) 786-2858

## EDUCATION/AP- PRENTICESHIP TRADE SHOW/ PROMOTION

## Upcoming ORACCA Events for 2024

- January 11th - Hybrid Meeting - ODE Understanding SB1536 NW College of Construction (NWCOC)
- February 8th - Hybrid Meeting - Utilities Update at NWCOC
- March 7th - Hybrid Meeting - Codes with Officials - Marty Dist.
- **March 15th - Brazing Test, Location MarHy Distributors**
- April 4th - Hybrid Meeting - ETO Updates & ODOE Updates at NWCOC
- May 2nd - Hybrid Meeting Contractor Roundtable at NWCOC
- **May 11th - Shoot Out - Canby Rod & Gun Club**
- June 6th - Hybrid Meeting Brazing Technologies NWCOC
- **June 14th - Brazing Test, Location PCC, Swan Island**
- **July 15th - Golf Tournament - Glendoveer Golf Course**
- August - No Meeting
- Sept. 14 - Hybrid Meeting TBD, at NWCOC
- October 3rd - Hybrid Meeting TBD, at NWCOC
- **October 11th - Brazing Test, Location PCC, Swan Island**
- Nov. 7th - Hybrid Meeting TBD, at NWCOC
- Dec. 5th - Meet at Lennox. Happy Holidays
- **Dec. 15th - Brazing Test, Location PCC, Swan Island**

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## ORACCA

Oregon Air Conditioning Contractors of  
America P.O. Box 1949  
Vancouver, WA. 98668  
360-834-3805



TO:

ORACCA  
April 4th, 2024  
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Live & in Person

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